

Mid-Atlantic Chapter ACBS

Chapter Meeting

July 9, 2024

Via Zoom

Members in Attendance:

Ed Andrews	President
Austin Berndlmaier	Secretary
Gloria Gartner	Social Media
Joe Gartner	Treasurer
Steve Ingraham	Webmaster
Carmen DeLeo	Show Chair
Brian Gagnon	Director
Joyce Turner	Director
Richard Hughlett	
John Donnelly	
Chris Brown	
George Hulse	



1. The meeting was called to order.

2. May's Meeting Minutes were approved.

3. Secretary's Report – Austin Berndlmaier

- a) Austin spent time handing out posters and talking to people about the upcoming show.

4. Treasurer's Report – Joe Gartner

Mid-Atlantic Chapter of ACBS Balance Sheet Standard As of July 8, 2024

	Jul 8, '24
ASSETS	
Current Assets	
Checking/Savings	
Fulton Bank	261,028.30
Truist Savings	18,335.89
Truist	13,212.16
Total Checking/Savings	292,576.35
Other Current Assets	
Inventory	681.46
Total Other Current Assets	681.46
Total Current Assets	293,257.81
TOTAL ASSETS	293,257.81
LIABILITIES & EQUITY	
Equity	
Retained Earnings	264,995.88
Net Income	28,261.93
Total Equity	293,257.81
TOTAL LIABILITIES & EQ...	293,257.81

Mid-Atlantic Chapter of ACBS Profit and Loss Standard

December 1, 2023 through July 8, 2024

	Dec 1, '23 - Jul 8, ...
Ordinary Income/Expense	
Income	
Barnegat Bay Registration	210.00
Boat Show Food	1,400.00
Boat Show Registrations	725.00
Donations	11.40
Interest Earnings	112.17
Membership Dues	1,650.00
Reimbursement of Expe...	345.75
Burgee Sales	200.00
Total Income	4,654.32
Cost of Goods Sold	
Cost of Goods Sold	135.00
Total COGS	135.00
Gross Profit	4,519.32
Expense	
Credit Card Fees	65.18
Contributions	1,500.00
Office Expenses	399.00
Postage	345.75
Printing Costs	778.06
Total Expense	3,087.99
Net Ordinary Income	1,431.33
Other Income/Expense	
Other Income	
Unrealized Gain (Loss) Fu...	26,830.60
Total Other Income	26,830.60
Net Other Income	26,830.60
Net Income	28,261.93

a) There was a quick discussion of Square.

*Joe and Gloria explained that there is not currently a way to determine the name of a payee attached to a sum.

*Joyce will send a list of Barnegat Bay show registrants to Joe in an attempt to identify who has paid money via Square.

***The Treasurer's Report was approved.**

5. President's Report – Ed Andrews

a) Ed was approached by Land Rover in Allentown for our chapter to potentially purchase ad space in their exclusive newsletter.

* This idea was quickly abandoned citing “lack of value to the chapter”

b) (*Bill Murphey not present*) Steve Ingraham asked for an updated copy of the chapter's grant request form.

* Joe will send Steve the form with the appropriate dates.

6. Vice President's Report – Dave Bernard

a) (*Dave Bernard not present*) Carmen shared an update on the chapter's Bristol show, *Mahogany & Steel*.

* There are fifteen boats registered, expecting sixteen

* A new member has purchased one of Ed Ferris' boats

* We are projected for eight water and eight land displays

* Twenty-four people have signed up for dinner

* Carmen could not tell who has paid for dinner because of the earlier mentioned issue with Square

* The show needs a few more boats to break even

* CDM paid for the carving station at dinner

* Carmen will pay the restaurant bill and settle up with Joe later

* Carmen, Brian, and Ed discussed the awards and judging

* The next cruising event will be August 24 on the Egg Harbor River

* The Antique Boat Museum Show will be August 2-4 in Clayton, NY

* Next year the ACBS International Show will also be in Clayton, NY

* New merchandise and apparel will be available to purchase

- b) Joyce gave her report on Barnegat Bay.
 - * Joyce will send all the registration forms to Joe and Gloria as earlier mentioned
 - * Joyce is making the rounds drumming up ad revenue for the show
 - * Joyce is hoping to acquire a donation basket from Joe Leone
 - * There are new booths and exhibitors coming to the show
 - * The location of the banner and new signage was discussed
 - * Registration fees will be increased after Labor Day
 - * Brian asked if the early registration discount was successful
 - * Joyce said that she had eight boats register early
 - * Ed will send Joyce a new business card tomorrow (July 10, 2024)

7. Membership Report – Ellen Gagnon

- a) *(Ellen not present)*
 - * Brian relayed that the chapter is at eighty-nine members
 - * Ed mentioned that he got one more member to renew today, bringing the new total to ninety members
 - * The membership coordinator sent out a list of Year-to-Date lapsed memberships
 - * Ed explained that most of the lapsed memberships are due to people selling their boats

8. Nautical Mile – Brian Gagnon

- a) The Nautical Mile is at the printer
 - * As soon as the magazine comes back, Brian will send them out
- b) George Hulse requested a new advertising chair be selected
 - * He has notes and call sheets to share with the next chair

9. Old Business

- a) Steve Ingraham discussed the chapter website.
 - * Steve and Carmen will put out a blast during the offseason to garner information and stories about members' boats for the QR codes

- * Carmen will send Chris the information sheet for the 'Meet the Members' QR code project
- * The ACBS has hired a company to create an oral history book encompassing all members, their connections to boating, and more
- * This book will be completed by next year for the International Show

b) No new social media updates from Gloria

10. New Business

- a) Howard Johnson's Old Time World collection was advertised in the July issue of Prop Talk
 - * The collection would make for a nice outing to visit, but is a little further away down in Maryland
 - * If there is enough interest, the chapter can put together an offseason day trip to see Mr. Johnson's collection
 - * Richard Hughlett will take point on this
- b) Brian has hats to bring to Mahogany & Steel
 - * One dozen hats at \$25/per
 - * Nineteen nametags are ready to go out, they will need a new way to be mailed out
- c) Austin will pick up Time Bandit from George Hulse and bring it to the show to hopefully sell it
- d) The **next meeting** will be on **Tuesday, September 10, 2024**

11. Meeting Adjourned.