Minutes of Mid-Atlantic Chapter of ACBS, Inc. Zoom meeting 7/5/22

In attendance: Carmen V. DeLeo, John Donnelly, Gartner Joe, Gloria Gartner, Brian Gagnon, Meg Keyes, John Brooks, George Hulse, David Bernard, Joyce Turner, Stephen Ingraham, Robert Hamilton, and Richard Hughlett

The meeting was called to order at 7 pm and a motion made to approve the minutes from the prior meeting. That motion passed and the minutes were approved with no changes. A request was made that those attending any meeting, going forward, have one week to request changes to the minutes and if none are received within that time, then Steve Ingraham will automatically post the minutes for the perusal of the entire membership.

The Treasurer's report was given by Joe Gartner. He went over income and expenses which showed a negative net income of \$33,958.62, almost entirely due to a loss on investment value. He also noted we have \$15,641.07 in the operating account and \$19,524.21 in our savings account for a total of \$247,874.08 in total equity. It was again noted that there are three people that work with our investment advisor (Fulton Bank) and that they have quarterly meetings with our advisor. The three people from the Chapter are J. Gartner, J. Brooks and B. Gagnon.

The VP's report largely consisted of discussion re the Sea Scouts and the request for additional funding. It had been decided earlier in Executive Committee to pay out the remainder of the funds the Chapter committed for 2021 despite the lack of all receipts for work done to the "44" boat due to the nature of the expenses. Specifically, funds had to be first accumulated before some of the bigger projects could be done. This, funds come first, receipts come later. It was noted that the letter sent by Bill Murphey to Ed Andrews still needs to be distributed to the membership along with a specific plan for currently requested and future funds likely to be requested so the Chapter members can get a better idea of the commitment the Chapter is being asked to make. Steve Ingraham will liaison with Bill Murphey. Meg Keyes also offered to help.

Carmen DeLeo went over the status of the upcoming Bristol, Pa show. As of the meeting date there were 28 boats registered with 11 in the water and 46 people signed up for dinner. George Hulse noted he will try to bring his unusual Morin Craft by for a brief stopover. Judging is all set, as are the awards. Bob Rice from Lake Hopatcong (also a Mid-Atlantic member) will be the Chief Judge. Jack Brooks noted he will bring 2 EZ Up tents and a registration table.

Joyce Turner covered the September show in Pt. Pleasant. Her requested budget is \$3500 for the show of which most/all is planned to be recouped from exhibitor and other fees.. The budget was sent to Ed Andrews only at the time of the meeting. Joe Gartner suggested a near future call with the Executive Board to review the budget once it was sent to all Chapter officers and they had a chance to review it. Joyce is planning on 30 boats (she reported an attendance of 28 last year) and 18 pages of ad revenue in the ad book (7 ½ committed so far) and Ships Store revenue of \$50. She also noted the award certificates are being redone, confirmed that Gloria Gartner would manage the Ships

Store and was referred to Ed Andrews for the higher end wood awards that were requested.

Nautical MIIe: The latest issue has been mailed. We have a number of ads that are expiring with this issue. George Hulse is aware of the situation. Dave Bernard offered some additional information on the Lovett Marine article in the newsletter.

Web Page: Steve Ingraham reported everything is updated, except for some older membership meeting minutes which he does not have.

Social Media: Gloria Gartner continues doing a great job. Thanks to her for her efforts.

Chapter Apparel: Meg Keyes reported information was sent to ed Andrews for review. A comment was made that the only thing we approved was the purchase of hats. The next opportunity for sales of merchandise will be at the Pt. Pleasant show.

Next meeting: The next meeting date is 9/13/22.

Adjournment: Meeting adjourned at 8:20 PM

Respectfully,

Brian Gagnon